

## Ogden Business Directory

Advertisements in this column cost 75c per line per month, payable in advance.

ALVORD & ANYTHING, Bell 333, 3-2-11

## ABSTRACTORS

THE D. W. ELLIS ABSTRACT CO.  
—Licensed and Bonded Abstractors—  
of Title to any land in Weber county.  
Office under First Nat'l Bank.

## ARCHITECTS

SHREEVE & MADSEN, 1st Nat. Bank

## ATTORNEYS-AT-LAW

N. J. HARRIS—Lawyer—Notary,  
Probate and Real Estate Law Specialties.  
First Nat. Bank Bldg. Phones.

A. G. HORN—Attorney-at-Law—Office  
over Radson's Drug Store. I seek  
the business of all parties; am  
attorney against all corporations and  
monopolies. Prepared to transact any  
and all kinds of legal business.

E. T. HULANISKI—Attorney-at-Law  
Rooms 407-408 First National Bank  
building. General practice.

S. T. CORN—Attorney-at-Law—207-  
208 First Nat'l Bank Bldg.

JOSEPH CHEZ—Attorney—And  
Counselor at Law, 40 and 41 First National  
Bank Bldg., Ogden, Utah. Both  
phones. Notary.

R. S. FARNWORTH—Attorney-at-  
Law—314 and 315 Eccles Bldg.

JOHN T. POPE—Attorney-at-Law,  
Rooms 417-418 First National Bank  
Bldg., Ogden, Utah. 8-5-11

## CIGARS AND TOBACCOS.

THE DEN—Cigars and Tobacco.  
Pipe Doctors. 8-25-11

## CONTRACTORS &amp; BUILDERS

C. STUART—2952 Wall, Bell 373-X  
—Estimates furnished free of charge.  
General repair work a specialty. Prices  
reasonable.

## DECORATING

F. E. WEBER—For first class dec-  
orating, 325 Ninth Street.

## HAIR GOODS AND COSTUMES

MRS. C. E. LEE—Hair Switches—  
50c sale at reduced prices. Hair  
dresses a specialty. Masquerade cos-  
tumes to rent for balls and theaters.  
All mail orders promptly attended to.  
321 24th St. P. O. Box 435.

## JUNK

OGDEN JUNK HOUSE—If you have  
any kind of junk, phone us up; we  
will call for it. Bell phone 325K,  
Ind. 125.

## MUSIC

AUDITORIUM BAND MUSIC—Fur-  
nished for all occasions. Ind. 1134-  
2721 A. Bell 1205. 7-1-11

"OGDEN CONCERT BAND"—Mus-  
ic for all occasions—C. O. Williams,  
Mgt., Bell 503; A. E. Thomas, Secy.  
Treas., Phone 38; E. W. Nichols, Con-  
ductor, Phone Ind. 1136.

PAINTERS AND PAPE-  
HANGERS

WAGON & BACON  
365-K

J. R. ORAN—Painting and Paper-  
hanging—2219 Madison. Bell phone  
894-K.

## PHOTOGRAPHERS

THE THOMAS STUDIO—High  
grade portraits in facial, Crayon  
and India Ink. 2457 Wash. Ave. Both  
phones.

## PHYSICIANS AND SURGEONS

DR. A. FERNLUND—Physician and  
Surgeon—Office hours, 10 and 12 a.  
m., 12 and 4 p. m. 340 25th St. Office  
phones, Bell 515K, Ind. 515. Residence,  
646 Wash. Ind. phone 502.

## SHOE REPAIRING

SHOE REPAIRING—At the lowest  
prices—All are invited to see. B. W.  
Poston, 2508 Wash. Ave.

## SANITARY WORK

NELS McCARTY—All work sub-  
ject to sanitary inspection. 2725 Grant, Bell  
phone 324-Z.

## TRANSFER COMPANIES.

JOE-A-LONG TRANSFER—Vans,  
Piano Moving a Specialty—Also own-  
ers of Wagon Vacuum House Clean-  
ing Machine, 328 1-2 25th St. Both  
phones 283.

SLADE—Successor to Allen Trans-  
fer Co.—J. C. Slade, Lessee. Furniture  
Vans and Storage, Office 408 25th St.  
Both phones 321.

ALLEN—Baggage, Hacks and Bus  
Line—Baggage and passenger trans-  
fer a specialty. 412 25th. Both phones  
22.

## UMBRELLA REPAIRING.

UMBRELLA REPAIRING—Umbrel-  
las repaired and recovered. J. den  
Hartog, 828 28th Street. Both phones.

## UPHOLSTERING &amp; REPAIRING

K. VAN KAMPEN—Parlor furni-  
ture upholstered and repaired, varnish-  
ing, mattress making, carpets cleaned, oil  
and laid. Estimates submitted on re-  
quest. Phone Ind. 661. Bell 833-X.  
2769 Volker. 8-9-11

## NOTICE.

## TO BEET GROWERS.

The Amalgamated Sugar Co. offices  
have been moved to the second floor  
of the Eccles Building.

A. Y. P. EXPOSITION RATES—  
Via Oregon Short Line R. R. \$27.50  
from Ogden to Seattle and return; on  
sale daily, commencing June 1st. Ask  
agents for further particulars.

O. S. L. EXCURSION TO SALT  
Lake City every Sunday, \$1.00 round  
trip. Eight daily trains to and from  
the Capital.

## Today's Munnigrams

The Market Place of the Munnmakers Makes Good to the Buyers or it Couldn't Make Good to the Sellers. Good Value—Fair Treatment—and a SQUARE DEAL for the Readers as well as for the Advertisers.

## When Competition Has Killed Profit

By MR. MUNNIMAKER

The Famous Profit-Wizard of the Standard Classified Advertising Columns.

"I was talking the other day with a business man in this city who had a particularly interesting experience, and one which I believe the readers of the Standard ought to know about," said Mr. Munnimaker, the famous Profit Wizard of the Standard, yesterday, as he returned to the office, to arrange some details in connection with the Market Place of the Munnmakers. Mr. Munnimaker, as everybody knows, is the presiding genius of the classified columns of the Standard.

"This business man was not an advertiser. He was complaining to me that he had so many competitors in business that his profits were cut almost to nothing. Of course I asked him if he meant that the competitors were cutting prices so much that he could not get a good profit. 'No,' my friend, 'it isn't so much a matter of cutting prices—I could stand that—but the fact is, there are so many of them after each other that in order to get any orders at all I have to spend an enormous amount of time and trouble—which means money to me, you know—to get any orders at all. In other words, the cost of going after the nine orders that I do not get, eats up the profit on the tenth order that I do get. And that is really the way with all my competitors."

We are all struggling so hard for business that the expense of the struggle eats up our profits. It seems to me that nobody is cutting prices very badly—I believe we are all getting about the regular price—but the trouble is that when we do get the price, and do get the full profit the cost of getting that business has eaten up practically all of my profit.

The customer really doesn't gain anything by the competition. The whole trouble is simply that the rivals in business eat up their own profit, just by the strenuousness with which they compete for orders.

"In future, my business friend is going to compete just as strongly for the orders, but he is going to do it in a different way. He is going to advertise steadily in the classified columns of the Standard—the busy Market Place of the Munnmakers. He is going to make his name so well known, he is going to tell people so many attractive features about his business and his way of doing business that he will be able to get business at a low price as he does."

## HELP WANTED.

## FEMALE.

WANTED—An experienced girl for general housework. Mrs. J. H. De-  
Vine, 903 24th. 9-18-11

WANTED—A good girl for general housework, 636 23rd. 9-18-11

LADIES make shields in spare time; \$7.20 to \$14.10 weekly; material and instructions sent. Addressed envelope brings particulars. E. Dist. Co., Lin-  
coln Bldg., Philadelphia. 9-18-11

WANTED—A girl for general house-  
work; no cooking. 2558 Adams. 9-18-11

WANTED—Lady to travel in Utah; good pay and tailor-made suit free in 30 days; experience unnecessary; reliable firm; write for particulars. J. E. McBrady Co., Chicago. 9-18-11

WANTED—Woman to wash and iron two days in week. Bell telephone 867. 9-17-11

WANTED—Girl for housework. Good wages. No washing or ironing. 2322 Jefferson. 9-17-11

WANTED—An experienced girl for housework; \$5.00 per week; no washing. Inquire 818 24th St. 9-17-11

WANTED—Woman to come to house each week to do washing for two. 3174 Wash. Ave. Bell phone 1591. 9-17-11

WANTED—Girl for general house-  
work, two in family. Apply at 2752 Madison avenue. 9-16-11

WANTED—Girl for general house-  
work, 2308 Adams Ave. Apply eve-  
nings between 8 and 8 o'clock. 9-15-11

APPRENTICE girls wanted at The Princess Millinery Co., 2374 Wash. Ave. 9-14-11

GOOD cook wanted, 598 24th Street. 9-14-11

WANTED—Girl for general house-  
work. Mrs. Fred M. Nye, 2546 Jeff. Ave. 9-14-11

WANTED—Girl to work in book-  
binding. Apply 2376 Wash. Ave. upstairs. 9-13-11

WANTED—A girl to do housework, Mrs. I. L. Clark, 2375 Madison. 9-13-11

## SITUATIONS WANTED

## FEMALE.

WANTED—Home for school girl, will assist with work. Phone 3610-A. 9-17-11

EXPERIENCED colored girl wishes chamberwork or housework; no washing. Address YX, care Standard. 9-13-11

DRESSMAKING, 2356 Wash. Ave. 4-20-11

## HELP WANTED.

## MALE.

"MAN TO EMPLOY cards at home evenings, no experience, no canvass-  
ing. \$12.00 weekly. Enclose stamp. Manhattan Card Co., New York." 9-18-11

YARDMAN at Ogden Sewer Pipe & Clay Co. Good wages. House rent and free. Married man preferred. Must come recommended. 9-17-11

WANTED—Two boys at Devil's Slide for laboratory work. Chance for promotion. Apply at Ogden office Union Portland Cement Co. 9-17-11

## FOR RENT.

## FURNISHED ROOMS.

FOR RENT—Modern housekeeping rooms. 227 27th St. 9-18-11

TWO FURNISHED ROOMS for house-  
keeping. 2816 Wall. 9-18-11

FURNISHED rooms with bath, 2824 Wash. 9-17-11

FURNISHED rooms, close in. Bell 1553Z. 9-15-11

NEW elegantly furnished 3-room apartment, strictly modern, no chil-  
dren. 2341 Adams. 9-13-11

FOR RENT—Furnished rooms, 2353 Monroe. 9-9-11

FOR RENT—Furnished rooms and board in modern house, 2637 Lin-  
coln. Bell phone 1628K. 9-15-11

NICE bedroom, 236 24th St. 9-10-11

FOR RENT—Two rooms for light housekeeping, 2356 Wash. 9-14-11

MODERN room suitable for two, with board. The Melrose, 2639 Jefferson. 9-9-11

FOR RENT—Modern rooms, 2946 Grant. 9-9-11

FOR RENT—Furnished rooms, 2369 Jefferson. 8-20-11

FOR RENT—Furnished rooms, 2612 Washington. The Lawrence. 9-14-11

FOR RENT—Housekeeping rooms, 171 22nd St. 6-24-11

## FOR RENT.

## UNFURNISHED ROOMS.

THREE rooms with electric light, 3058 Ogden Ave. 9-16-11

## FOR RENT.

## UNFURNISHED HOUSES.

FOR RENT—House, also a strictly modern house for sale, close in. In-  
quire 462 Canyon Road. 9-18-11

FOR RENT—3 or 4 room house in rear 2627 Jefferson Ave. 9-17-11

FOR RENT—Three-room house, barn, hay shed and corral, city water. 887 20th St. 9-16-11

EIGHT-ROOM house. New paint and paper. In West Ogden, convenient to shops. C. D. Ives, Broom Hotel Corner. 9-2-11

## FOR RENT

## FURNISHED HOUSES.

TWELVE-room house for rent and fur-  
niture of 4 rooms for sale. 2956 Grant. 9-6-11

FOR SALE—MISCELLANEOUS.

GOOD second-hand sewing machines, \$5.00 and up. 2339 Wash. 9-17-11

FOR SALE—Large plush upholstered Davenport. Call after 6:30 p. m. No. 2454 Adams. 9-16-11

FOR SALE—Cheap lady's non-descrip-  
tive return ticket to Des Moines, Iowa, good until October 31. Ad-  
dress 761 23rd St. 9-15-11

PHAEON, Dining Table, Heating Stove, Desk, 635 23rd St. 9-13-11

FOR SALE—Canary birds, cheap, 2570 Lincoln Ave. 9-14-11

FOR SALE—One mahogany bookcase, with a set of good books, cheap. Inquire 126 W. 22nd. 9-11-11

FOR SALE—A No. 1 portable bake oven, in good condition, also two Na-  
tional Cash Registers. Ward's, 256 25th. 7-31-11

FOR SALE—New 5-room White Press-  
ed brick house. Strictly modern. Call Bell 530. 8-21-11

FOR SALE—Fine young driving mare, good buggy and harness, 2157 Mad-  
ison Ave. 8-17-11

## FOR SALE—REAL ESTATE.

FOR SALE—160-acre farm, well im-  
proved, full water right, well locat-  
ed near Tremonton, Bear River Val-  
ley. Will sell for \$75.00 per acre; or  
well worth \$100.00. Must be sold in  
a few days. Terms. Kelly & Herrick. 9-17-11

FOR SALE CHEAP.  
LARGE brick house, barn, brick out-  
building, 2 1/2 acres and soil in fruit  
and berries, an elegant location on  
car line. 177 North Wash. Ave. Must  
be sold at once. Inquire of owner, H.  
M. Barrows, Bell phone 412Z. 9-13-11

FOR SALE—Lovely little home, 1-2  
acre ground, fine soil, within city.  
Must be sold this week. \$2,400. O. A.  
White, 362 25th St. 9-9-11

FOR SALE—Good building lot on  
Lincoln avenue. Inquire 2945 Lincoln  
avenue. 9-8-11

FOR SALE—Modern frame house,  
large lot and barn. 728 26th. 9-17-11

FOR SALE—Three fine lots, 48 by  
100 feet, easy payments. Inquire  
3175 Grant. Phone Bell 622K. 9-17-11

## FRUIT LANDS FOR SALE.

Do you know one good real estate in-  
vestment worth a lifetime labor?  
It's true. Think it over, then come and  
see us.

5 acres young peach orchard ready  
to bear next year; situated about 2  
miles from center of Ogden, near  
street car line.

5-acre orchard one-half peaches, one-  
half apples, selected for a commu-  
nity orchard. Near street car and rail-  
road station.

KELLY & HERRICK.

## FOR SALE—FARMS.

FOR SALE—One fruit and one dairy  
farm. Address 1, Standard. \$ 26 1mo

## SECOND-HAND STORE.

NEW and second-hand furniture  
bought and sold or exchanged; high  
prices paid for second-hand furniture.  
Apply 179 1-2 25th. Phone, Bell 515-Y.  
9-18-11

## PAPER HANGING.

JAMES THOMPSON, expert paper  
hanger, painted walls, burlap. 2347  
Jackson. Bell 1168. Ind. 355Z. 9-9-11

## MONEY TO LOAN

NOTES of reliable employees and wage  
earned, bought, and payments re-  
ceived on easy, weekly or monthly in-  
stallments. City Loan Agency, 316  
First National Bank Bldg. 6-1-11

ON city property and improved farms.  
HUNTER & KENNEDY, 211 First  
National. 4-30-11

MONEY to loan on watches, diamonds,  
jewelry, firearms, etc. Uncle Sam's  
Loan Office, established 1885. The  
Money Lenders of Ogden, 278 25th.  
C. H. SMITH, Prop. 9-4-11

## WANTED—TO BUY

WANTED—Ticket to San Francisco or  
Los Angeles. Advise description and  
where same can be seen. Address  
"N." Standard. 9-14-11

WANTED—Clean white rags at the  
Standard office. 2-17-11

## PERSONAL.

I HEREBY state that I will not be  
responsible for my wife's debts. J.  
T. Bishop. 9-14-11

## FREE.

100 loads of manure can be had for  
hauling away, 2324 Madison. 9-18-11

## LOST.

LOST—Gold watch and fob. Initials  
on watch E. T. Liberal reward.  
Finder return to this office. 9-18-11

LOST—On 20th street or Wash. Ave.,  
one little red Buster coat. Return  
to F. O. Hales, Pingree National Bank.  
9-16-11

STRAYED—From pasture, Sept. 10,  
one bay yearling stud, white hind  
ankles and star, and one black year-  
ling filly. Please inform E. M. Con-  
roy and get reward. 9-15-11

LOST—Five keys on ring. Reward.  
H. L. White, Potter Buffet, 25th St.  
9-11-11

## FRATERNAL

LADIES OF THE MACCABEES.

Silver Hive No. 1, meets the 2nd  
and 4th Thursday afternoons at 2:30  
p. m., in I. O. O. F. hall, 2416 Wash-  
ington Ave. Visiting members cordi-  
ally invited.

IDA HOLLAND, L. C.  
L. JENNIE PROUT, R. K.  
2415 Van Buren Ave.

B. OF R. T.  
Brotherhood Railway Trainmen, Og-  
den Lodge No. 68, meets every Thurs-  
day evening, Eagle's Hall, at 8 p. m.  
C. D. SIMPSON, President.

R. A. IRVINE, 272 26th, Sec'y.  
A. B. CANFIELD, Treasurer,  
2419 Monroe.

BROTHERHOOD OF AMERICAN  
YEOMEN.

Ogden Homestead No. 1505 meets  
second and fourth Thursday nights at  
7:30 in K. C. hall, No. 2473 Wash.  
Ave. Visiting archers cordially in-  
vited to meet with us. Henry Burdell,  
foreman, 232 22nd street. Laura M.  
Wiant, correspondent, 555 27th St.

G. P. O. E. & K. S.  
B. P. O. Elks, Ogden Lodge No. 719,  
lodge and club rooms, second floor,  
2416 Washington avenue. Regular  
meetings every Tuesday evening.

JOHN S. CORLEW, Exalted Ruler.  
J. H. KNAUSS, Secretary.

ROYAL ARCANUM.

Fraternal Beneficiary Order. In-  
sures men at reasonable rates. Accu-  
mulated emergency fund nearly five  
million dollars. Rocky Mountain Coun-  
cil No. 637, meets second and fourth  
Thursday at 8 o'clock. H. L. Peterson,  
Regent; J. W. Waterspoon, Collector;  
G. B. Roberts, Secretary.

IMPROVED ORDER OF RED MEN  
Improved Order of Redmen, Hiawa-  
tha Tribe No. 3, meets in Eagle hall,  
Friday evenings at 8 o'clock. Visiting  
chiefs cordially invited.

J. L. BLOSSER, Sachem.  
E. R. GEIGER, C. of R.  
A. B. WRIGHT, C. of W.

WOODMEN OF THE WORLD.

Weber Camp No. 74, meets in K.  
of P. hall in the Utah National Bank  
building every Wednesday evening at 8  
o'clock. Visiting Woodmen cordially  
invited to attend.

A. T. WYKES, C. C.  
E. AUTH, Clerk, First National  
Bank Building.

WOMEN OF WOODCRAFT.

Women of Woodcraft Ogden Circle  
551, meet every Wednesday night at  
7:30 o'clock, K. of P. hall. Visiting  
Neighbors invited.

Dues can be paid at Bingham's gro-  
cery store, 25th St., the afternoon of  
the 25th of each month.

SARAH RANSON, G. N., 145 West  
Patterson Ave.  
MARIE CRITES, Clerk, 2731 Mon-  
roe avenue.

OGDEN LODGE NO. 1, D. OF H.  
Ogden Lodge No. 1, D. of H., meets  
in I. O. O. F. Hall, 2416 Washing-  
ton Ave. the first and third Thurs-  
days of each month, at 7:30 p. m.  
Visiting sisters and brothers cordially  
invited to attend.</